

Real Estate

SAN FRANCISCO CHRONICLE AND SFCHRONICLE.COM | Sunday, October 19, 2025

SPONSORED CONTENT

Lake Tahoe's Luxury Property Scene

Realtors combine knowledge, talent to wow high-profile clients J6



MATT WACLO PHOTOGRAPHY

Having a pier with a lakefront home is a scarce bonus.

Sound Off:
How the federal shutdown affects real estate. J2



Hank G Media

Hot Property

Extraordinary Belle Terre estate, set on 200 acres, offers timeless elegance.

J17



Shutterstock

Home Maintenance

Take care of these common plumbing problems for a more comfortable autumn.

J16

TIME MOVES SLOWER
LIVING BY THE BEACH.
4 NEW COMMUNITIES • 15 MODELS



Sales: Shea Homes Marketing Company (CalDRE #01378646), Construction: SHNC GC, Inc. (CSLB #1060327)

THE DUNES

TheDunesBySheaHomes.com

COVER STORY

SPONSORED CONTENT

Quirarte, Watson dominate high-value listings in Tahoe

A dynamic duo has become the go-to for anyone interested in high-profile listings along the shores of Lake Tahoe.

Amie Quirarte and Trinkie Watson of Chase International Real Estate are fortunate to represent very successful clients with integrity, discretion and unparalleled market expertise in both California and Nevada.

"We joined forces because we wanted to, not because we had to," said Quirarte. "We're both highly accomplished in our own right, but together, we bring twice the experience and twice the success."

And the future looks bright for the business partners who formed an alliance in 2024.

Combined, they've accounted for around three-quarters of a billion dollars in transactions during their careers, including roughly \$80 million in sales so far in 2025.

With their extensive network and deep local connections, Quirarte and Watson often have access to properties not listed on the open market, enabling them to secure an off-market sale for their clients.

This led to five off-market sales just this year, including a lakefront sold mid-construction for \$14.5 million.

"That's how tapped in we are," Watson said.

Among their 2025 highlights are a \$27.5 million lakefront residence in February, a \$10 million lakefront, and the mid-construction property mentioned above.

Many of their clients — public figures, tech execs and business owners — operate under a non-disclosure agreement, so the pair is often working with celebrities and wealthy buyers and sellers who value their privacy.

Here's a window into how far



MATT WACLO PHOTOGRAPHY

Above: Amie Quirarte and Trinkie Watson have accounted for around three-quarters of a billion dollars in transactions during their careers, including roughly \$80 million in sales so far in 2025. Below left: View from a North Shore listing. Below right: The pristine shoreline of Rubicon Bay, as seen in this aerial.



SKY AND LEAH EMERSON



VISTA ESTATE VISUALS

Continues on J8

COVER STORY

SPONSORED CONTENT

Active listings:

Address: 255 Drum Road, Tahoma, CA.

Price: \$22 million.

Features: Set on an acre, this four-bedroom on Tahoe's west shore is currently under construction. It will feature a southern exposure, with sweeping views of the lake and mountains. The listing includes 100 feet of private frontage, as well as a buoy and adjoining pier access. A deck will stretch across the main level and the courtyard will feature an outdoor hearth.

Address: 8901 Rubicon Ave., Meeks Bay, CA.

Price: \$30 million.

Features: This lakefront estate boasts more than 600 feet of Rubicon shoreline and rests on 4.29 acres. The listing comes with multiple dwellings, totaling seven bedrooms and 5,210 square feet of living space. There's also a spacious pier and protected boat house.

Address: 7708 North Lake Boulevard, Tahoe Vista, CA.

Price: \$4.7 million.

Features: This three-bedroom, two-bathroom frames lake views and includes a shared pier. The property can be reimagined into a custom lakefront retreat. Learn more at www.sunsetsandslakefront.com.

Address: 475 Lakeshore #13, Incline Village, NV.

Price: \$4.775 million.

Features: Panoramic views of Lake Tahoe await at this recently remodeled three-bedroom, three-bathroom condo. The residence enjoys an open floor plan and its kitchen comes equipped with a built-in gas grill and Miele espresso station. The building has a private pier and 36 buoys serving its 36 units. The one-car garage includes an electric vehicle charger.



QUIRARTE&WATSON



MATT WACLO PHOTOGRAPHY

Above: 255 Drum Rd. in Tahoma is a four-bedroom lakefront home with a pier. **Below left:** Amie Quirarte and Trinkie Watson of Chase International Real Estate specialize in luxury real estate at Lake Tahoe, California and Nevada. **Below right:** This estate at 8901 Rubicon Ave. in Meeks Bay boasts more than 600 feet of Rubicon shoreline and rests on 4.29 acres.



VISTA ESTATE VISUALS

COVER STORY

SPONSORED CONTENT

From page J6

they are willing to go for their clients.

Watson recalls when self-help guru Tony Robbins was looking for a luxury home in Tahoe. Watson met him at the airport with a limousine — her first and last limo hire. Robbins took a look and said, “Don’t you have an Escalade.”

The 6-foot, 7-inch Robbins basically had to lay down in order to comfortably rest inside the limousine.

For their next visit, Watson had detailed her personal vehicle, a Cadillac Escalade, and let Robbins’ wife drive to avoid getting carsick.

“In the end, they didn’t end up buying because they didn’t like the cold, but that was one of my first interactions with a famous client,” Watson said.

That dedication to cater to clients and ease them through the process remains a pillar of their business model.

Their unwavering commitment to excellence and unmatched market insight have made them two of the most sought-after real estate professionals in the Lake Tahoe region.

Listing agents: Amie Quirarte, Chase International Real Estate, 650-290-3008, amie@realestatenorthtahoec.com; Trinkie Watson, Chase International Real Estate, 530-582-0722, twatson@chaseinternational.com.



VISTA ESTATES VISUALS

Above: This three-bedroom on the North Shore frames lake views and includes a shared pier along with redevelopment potential. **Below left and right:** Homes they’ve sold on the West Shore.



QUIRARTE&WATSON



QUIRARTE&WATSON